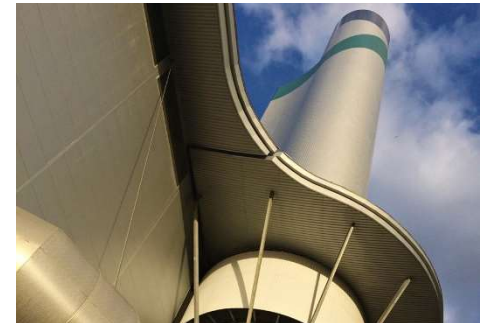


**SEQUOIA  
ECONOMIC  
INFRASTRUCTURE**  
INCOME FUND LIMITED



# Annual results FY21

June 2021

# Overview of SEQI



**The Sequoia Economic Infrastructure Income Fund (SEQI) offers a diversified portfolio of private loans backed by infrastructure projects**

|                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>The fund</b>               | <ul style="list-style-type: none"> <li>• SEQI is a mature fund with a track record of over six years. Since the IPO and through the end of March 2021, the total return has been approx. 7% p.a. <sup>(1)</sup></li> <li>• The fund invests in private debt backed by economic infrastructure <sup>(2)</sup> projects. The current portfolio is highly diversified, consisting of 74 investments across 8 sectors, 30 sub-sectors and 12 low-risk jurisdictions</li> <li>• The fund is currency-hedged and has a low interest rate sensitivity</li> <li>• The fund currently pays an annual dividend of 6.25p per share, a yield of 5.6% <sup>(3)</sup></li> <li>• The Investment Adviser is a specialist in infrastructure debt</li> </ul> |
| <b>Infrastructure debt</b>    | <ul style="list-style-type: none"> <li>• Infrastructure projects are typically resilient, defensive and have a high replacement cost. Loans backed by these projects benefit not just from the intrinsic stability of the project but also from a significant equity cushion that can absorb losses</li> <li>• Private infrastructure debt has a materially higher yield than leveraged loans, corporate bonds and high yield bonds</li> <li>• Infrastructure debt has a relatively low correlation to other asset classes</li> </ul>                                                                                                                                                                                                       |
| <b>Investment environment</b> | <ul style="list-style-type: none"> <li>• During the Covid period, the fund has had much lower volatility than many other fixed income asset classes</li> <li>• The portfolio is conservatively positioned with 50.4% in the most defensive parts of the infrastructure market <sup>(4)</sup></li> <li>• The strategy is to add selectively to the portfolio to build scale and diversification with an ongoing focus on credit quality</li> </ul>                                                                                                                                                                                                                                                                                           |

(1) All data as at 28<sup>th</sup> May 2021 unless otherwise noted. Total return calculated on share price assuming dividends reinvested in the shares. Source: Bloomberg (2) Includes transport, utility, power, telecoms, renewable and other related sectors that exhibit infrastructure characteristics. The fund invests principally in private debt with a small allocation to public debt (3) Based on a current share price of 111.7p. (4) TMT, accommodation, utilities and renewables

## Financial highlights

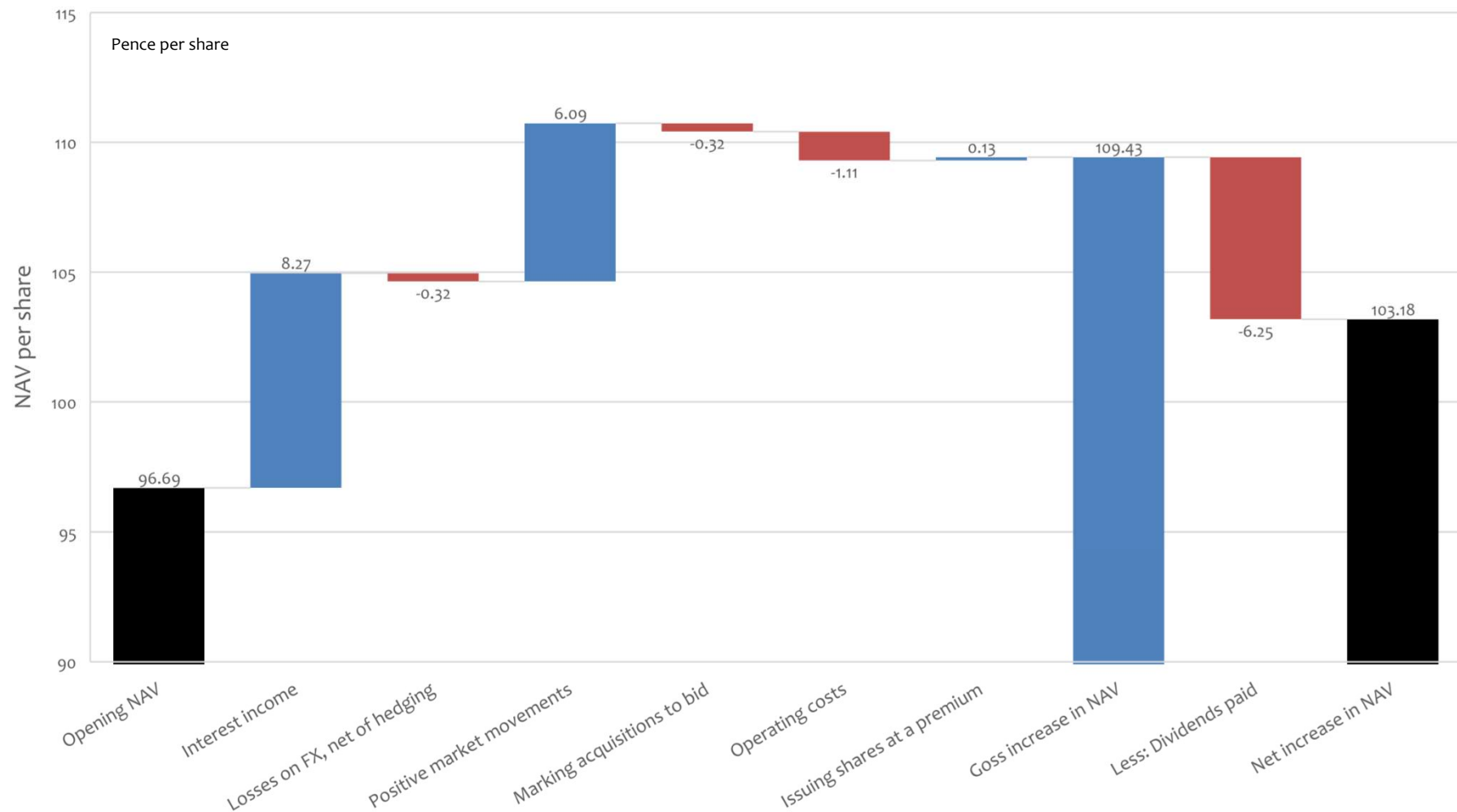
# Goals for the year

| Goal                                                                     | Commetary                                                                                                                                 | Achieved |
|--------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|----------|
| <b>Gross portfolio return of 8-9%</b>                                    | The fund is fully invested with a portfolio that yields in excess of 8%                                                                   | ✓        |
| <b>Manage the portfolio responsibly through the Covid-19 period</b>      | NAV growth of 6.49p per share, arising predominantly from credit spreads tightening over the year, combined with improving credit quality | ✓        |
| <b>Further develop and implement our sustainable investment strategy</b> | The fund established an ESG policy which sets out the ESG criteria and principles applies to its investing activities                     | ✓        |
| <b>Capital growth to deliver economies of scale and broader benefits</b> | Gross proceeds of £110 million raised during the year                                                                                     | ✓        |
| <b>Timely and transparent investor reporting</b>                         | Factsheet, commentary and the full portfolio are provided monthly for complete transparency                                               | ✓        |
| <b>Dividends of 6.25p per share</b>                                      | The fund paid cash-covered 6.25p of dividends per share                                                                                   | ✓        |

# Financial highlights for the year

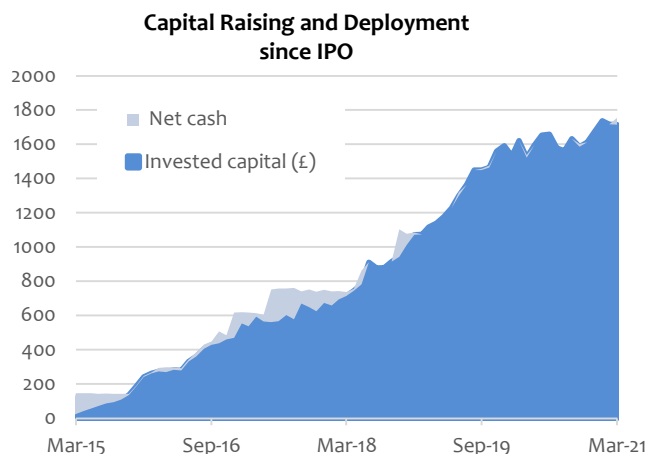
| Highlight                     | March 2021                        | Change on year                         | Comments                                                                                                                                                                         |
|-------------------------------|-----------------------------------|----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Total net assets              | <b>£1.82 billion</b>              | Increase of £219 million, or 13.7%     | Driven by: <ul style="list-style-type: none"> <li>• Capital raise of £110 million in February 2021 plus</li> <li>• NAV growth of £109 million (net of dividends paid)</li> </ul> |
| Net asset value per share     | <b>103.18p</b>                    | Increase by 6.49p, or 6.7%             | This is the increase after the payment of dividends of 6.25p per share                                                                                                           |
| Ongoing charges               | <b>0.87%</b>                      | Decrease from 0.96% for the prior year | Calculated in accordance with AIC guidance                                                                                                                                       |
| Share price premium to NAV    | <b>1.0%</b>                       | Increase from a discount of 2.8%       |                                                                                                                                                                                  |
| Share price                   | <b>104.20p</b>                    | Increase by 10.2p, or 10.9%            | Driven by: <ul style="list-style-type: none"> <li>• Increase in NAV of 6.5p plus</li> <li>• Improve in premium of 3.8p</li> </ul>                                                |
| Dividend                      | <b>6.25p per share</b>            | Dividend maintained                    | Cash cover for the year of 104%                                                                                                                                                  |
| Total return for shareholders | <b>16.45p per share, or 18.1%</b> |                                        | Total return calculated as: <ul style="list-style-type: none"> <li>• Dividends of 6.25p plus</li> <li>• Share price appreciation of 10.2p</li> </ul>                             |

# NAV bridge for the Financial Year



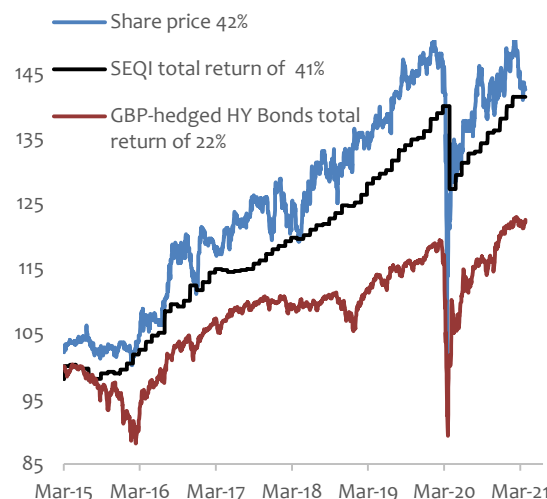
# Six-year track record shows strong, steady performance

## Growth in the size of the fund (£ millions)



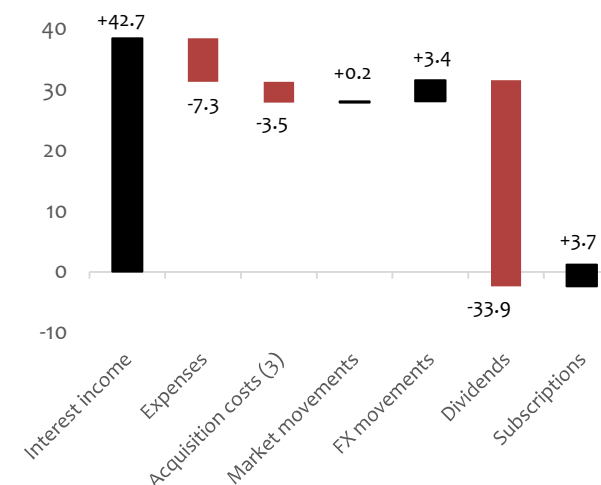
## Relative performance

(cumulative total return since the inception of the fund)<sup>(2)</sup>

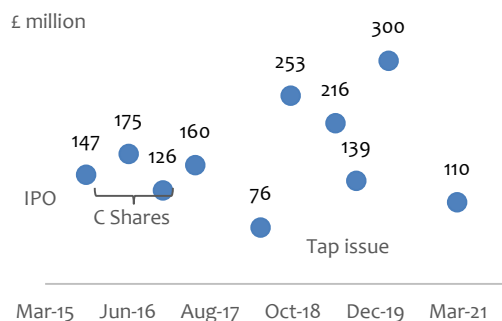


## Performance attribution

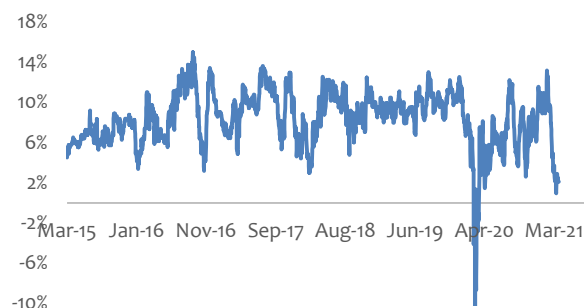
(pence per share)



## Eleven successful capital raises



## Share price premium to NAV



## IRR analysis

|                                             | NAV   | Share price |
|---------------------------------------------|-------|-------------|
| Since IPO                                   | 6.5%  | 6.2%        |
| After initial ramp up period <sup>(4)</sup> | 7.5%  | 5.9%        |
| Last twelve months                          | 13.6% | 18.1%       |

(1) Unless otherwise stated, all data is current as at 31 March 2021. (2) High Yield Bonds GBP-hedged ETF, ticker GHYSLN. All indices including Fund NAV, rebased to 100. (3) Non cash cost of marking the acquired position to the "bid" side of the price. Assumed to be 0.5% for bonds and 1.0% for loans. NAV movements derived from unaudited management accounts. (4) Six months after the IPO

## Portfolio and Performance of the Company during the financial year

# Managing the portfolio through the Covid period

## Selective approach to new investments

- SEQI's investment strategy is to add very selectively to the portfolio. The fund rejects about 90% of the opportunities it sees <sup>(1)</sup>
- Pre-Covid, the fund was positioning itself cautiously on concerns that the expansionary phase of the economy was coming to an end. This stood it in good stead for the economic lock downs in 2020.
- The general approach has been to:
  - Reduce construction risk
  - Favour senior debt over subordinated debt
  - Favour BB credit quality over B credit quality
  - Favour defensive assets over cyclical assets
- The table below shows some significant investments over the year:

|                       |                                                                                                                                     |
|-----------------------|-------------------------------------------------------------------------------------------------------------------------------------|
| Madrid Metro (€76m)   | Rolling stock leased to the Madrid Metro with no demand risk. Strong counterparty and asset backing                                 |
| CSG Midstream (\$30m) | Senior debt on a highly-contracted strategic pipeline                                                                               |
| Tracy Hills (\$25m)   | Incremental funding on the project which now benefits from a strong partnership with an investment grade counterparty. Senior debt. |
| Infinis (£65m)        | Senior debt on a portfolio of gas-from-landfill sites, benefitting from ROC payments from the UK government.                        |
| Hawkeye (\$50m)       | Portfolio of rooftop solar panels with highly contractual income                                                                    |

## Carefully managing loans exposed to Covid lockdowns

Overall, the portfolio demonstrated credit resilience. Some sectors remained largely unaffected by the continued lockdowns, or may even have benefitted (e.g. telecoms). Other sectors, however, such as transport and midstream, had greater exposure and have required close monitoring and communication with borrowers in the last year.

Four specific investments had been particularly adversely affected: one of these was restructured in July 2020, two have improved significantly, and work on one is still progressing:

**1. US midstream (2.9% of gross asset value).** Following a restructuring in July 2020, our loans to a US midstream business were exchanged for a package of 1<sup>st</sup> and 2<sup>nd</sup> lien loans, pref's and ordinary equity. The Company's outlook has since improved, on the back of higher oil prices.

**2. Swedish refinery (2.1% of gross asset value).** The business suffered a severe liquidity shock in 2020. This has now been addressed and trading has significantly improved, and his loan is no longer of high concern.

**3. German CHP plant (2.7% of gross asset value).** During the pandemic, the plant's key customers (automotive sector) reduced the amount of steam that they were purchasing. Volumes have since materially increased and, although the plant is potentially subject to litigation around historic tax exemptions, this loan is also no longer of high concern.

**4. US private school (1.9% of gross asset value).** During the pandemic, the school experienced a severe deterioration in its finances. The school is working on raising new capital but, even if these efforts are unsuccessful, the loan is secured on the property which, according to updated valuations, remains worth more than the loan on a vacant possession basis, assuming another education sector tenant can be found.

(1) Investment Adviser estimate. (2) The fund also made bond investments and secondary loan purchases. (3) USD LIBOR fell by c. 1.7% but this is less relevant given that SEQI is practically fully FX-hedged: non-Sterling assets benefit from a decrease in FX hedging costs. The net effect is estimated at a decrease in portfolio economics by 0.02%. (4) Upfront fees and discounts are, for the purposes of this calculation, amortised on a straight-line basis over the life of the loan.

# Portfolio generates a 9.0% gross return diversified across sectors

15 largest investments <sup>(1)</sup>

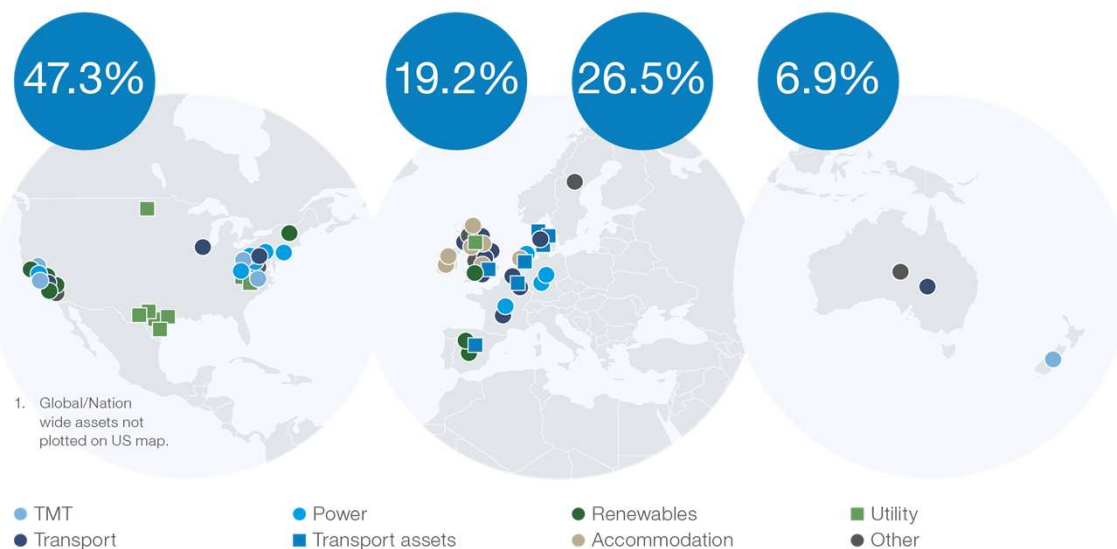


| Type                    | Transaction name                      | Ranking | Ccy | Value £m<br>(2) | % of NAV     | Sector           | Sub-sector        | Cash-on-cash yield | Yield to mat. / worst |
|-------------------------|---------------------------------------|---------|-----|-----------------|--------------|------------------|-------------------|--------------------|-----------------------|
| Private                 | Infinis Energy                        | Senior  | GBP | 65.0            | 3.6%         | Renewables       | Landfill gas      | 5.00               | 5.00                  |
| Private                 | Madrid Metro                          | HoldCo  | EUR | 64.9            | 3.6%         | Transport assets | Rolling stock     | 1.30               | 5.40                  |
| Private                 | AP Wireless Junior                    | Mezz    | EUR | 59.8            | 3.3%         | TMT              | Telecom towers    | 4.22               | 6.12                  |
| Private                 | Hawaiki Mezzanine Loan                | Mezz    | USD | 54.5            | 3.0%         | TMT              | Undersea cable    | 8.57               | 9.60                  |
| Private                 | Hawkeye Solar HoldCo 2030 1, 2, and 3 | HoldCo  | USD | 53.4            | 2.9%         | Renewables       | Solar & wind      | 8.25               | 8.25                  |
| Private                 | Tracy Hills TL 2025                   | Senior  | USD | 53.4            | 2.9%         | Other            | Residential infra | 8.11               | 8.11                  |
| Private                 | Expedient Data Centers Snr Sec. 2026  | Senior  | USD | 46.6            | 2.6%         | TMT              | Data centers      | 5.63               | 5.80                  |
| Private                 | Euroports 2nd Lien 2026               | Mezz    | EUR | 43.2            | 2.4%         | Transport        | Port              | 7.79               | 7.86                  |
| Private                 | Care4U Senior Secured 2026            | Senior  | EUR | 43.1            | 2.4%         | Accommodation    | Health care       | 6.00               | 6.00                  |
| Private                 | Adani Abbot HoldCo 2021               | HoldCo  | AUD | 42.2            | 2.3%         | Transport        | Port              | 5.62               | 20.27                 |
| Private                 | Scandlines Mezzanine 2032             | HoldCo  | EUR | 42.1            | 2.3%         | Transport        | Ferries           | 0.00               | 9.12                  |
| Private                 | Bannister Senior Secured 2025         | Senior  | GBP | 41.6            | 2.3%         | Accommodation    | Health care       | 6.54               | 6.75                  |
| Private                 | Project Camden                        | HoldCo  | EUR | 38.3            | 2.1%         | Power            | Base load         | 7.50               | 7.50                  |
| Private                 | Kenai HoldCo 2024                     | HoldCo  | EUR | 37.6            | 2.1%         | Power            | Base load         | 0.00               | 12.38                 |
| Private                 | Sacramento Data Centre                | Senior  | USD | 37.2            | 2.0%         | TMT              | Data centers      | 0.00               | 11.00                 |
| Others outside top 15:  |                                       |         |     | 992.3           | 54.5%        |                  |                   | 6.14               | 9.61                  |
| <b>Total / average:</b> |                                       |         |     | <b>1715.1</b>   | <b>94.3%</b> |                  |                   | <b>5.69</b>        | <b>9.05</b>           |

(1) Based upon SEQI's invested portfolio as at 31 March 2021. (2) Value does not include accrued interest.

# Portfolio characteristics at the end of the Financial Year <sup>(1)</sup>

## NORTH AMERICA<sup>1</sup> UK EUROPE AUSTRALIA/NEW ZEALAND

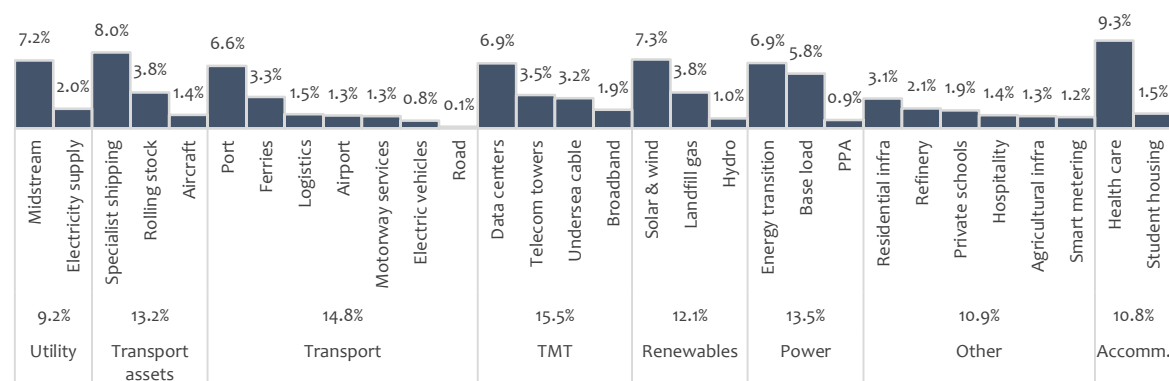


### Portfolio characteristics

|                                  |             |
|----------------------------------|-------------|
| Number of investments            | 72          |
| Largest / avg. size (£mm)        | 65.0 / 23.8 |
| Avg. maturity / avg. life (yrs.) | 5.6 / 4.5   |
| Portfolio modified duration      | 2.3         |
| Average equity cushion           | 34%         |
| Construction risk                | 8.1%        |
| Defensive sectors <sup>(2)</sup> | 47.6%       |

### Estimated portfolio sensitivities

|                                     | change in NAV |
|-------------------------------------|---------------|
| Interest rates +0.5% <sup>(3)</sup> | -1.0%         |
| Interest rates -0.5%                | 1.0%          |
| Interest rates +1.0%                | -1.9%         |
| Interest rates -1.0%                | 2.1%          |
| Euro +/- 5% (against GBP)           | ± 0.0%        |
| Dollar +/- 5% (against GBP)         | ± 0.0%        |
| Dollar up 5% and Euro down 5%       | ± 0.0%        |



|                        |                 |                   |              |                         |
|------------------------|-----------------|-------------------|--------------|-------------------------|
| Debt type              | Private<br>93%  |                   | Public<br>7% |                         |
| Interest type          | Floating<br>56% |                   | Fixed<br>44% |                         |
| Ranking                | Senior<br>55%   |                   | Mezz<br>16%  | HoldCo<br>29%           |
| Region                 | UK<br>19%       | N. America<br>47% |              | Europe/Aus/NZ<br>27% 7% |
| Currency net of hedges | GBP<br>100%     |                   |              |                         |

(1) Based upon SEQI's invested portfolio as at 31 March 2021. (2) As at 31 March 2021. TMT, accommodation, utilities and renewables. (3) A simultaneous parallel shift in EUR, GBP and USD yield curves.

ESG

# ESG is integral to our investment framework

Incorporating the UN Principles for Responsible Investment in our investment processes and decisions



## ESG implementation

### Origination

- Negative screening / exclusions (e.g. coal, military)
- Positive screening / impact investing (e.g. renewables)
- ESG scoring – allocating more capital to higher scoring opportunities

### Due Diligence

- Environmental impact assessments
- Technical appraisals
- ESG questionnaires
- Management interviews
- Review of social and governance policies

### Documentation

- ESG considerations in lending terms and documents e.g. enhanced covenants, margin ratchets

### Holding Period

- Reporting: We aim to adhere to the recommendations of the TCFD and commit to identifying the climate-related risks and opportunities within our investments, and to addressing these risks
- SFDR reporting (Article 8)
- Enhanced disclosure through annual and interim accounts

### Exit Decisions

- Prioritise disposal of low-scoring investments

## Climate Change Pledge

### SEQI Climate Pledge

1. We support the Paris climate goals to limit the global average temperature increases to well below 2°C, and to pursue efforts to limit the temperature increase to 1.5°C.
2. We support the goal of the world reaching net-zero carbon emissions by 2050.
3. We will endeavour to dispose of investments which are contrary to our ESG policy.
4. We will use our ESG policy to score our loan book and, by investing in higher-scoring opportunities and disposing of lower-scoring opportunities, we aim to improve the ESG score of our loan book over time.
5. We will engage proactively with the companies we lend to, to encourage them to work towards the Paris goals.
6. We will, where appropriate, embed covenants into loan agreements to oblige contractually our borrowers to adopt and comply with appropriate environmental policies.
7. We will embed covenants into agreements to oblige contractually our borrowers to report appropriate environmental metrics.
8. We will engage with regulators and policy makers wherever we believe we can accelerate or improve action to combat climate change.
9. We will speak out publicly and build or support coalitions of like-minded investors and thought-leaders, to drive change where we believe this will be effective.
10. We will report to our investors our compliance with our ESG policies.

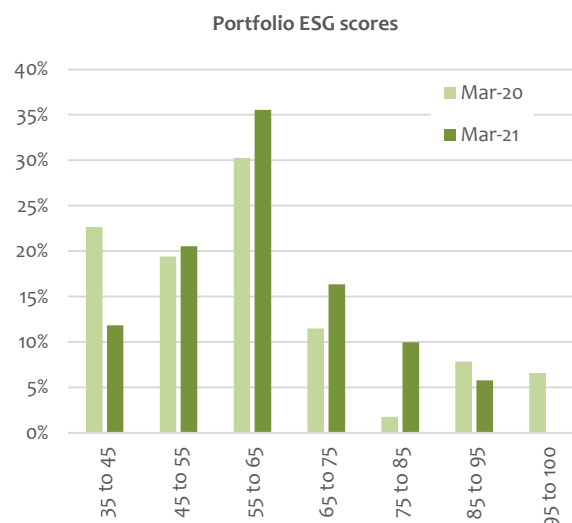
# ESG milestones

## 2020 ESG milestones

- All the identified “non-compliant” legacy investments in the portfolio have matured or been disposed of (in particular, the Adani Abbot loan repaid in June 2021)
- The Company engaged KPMG to provide independent limited assurance under ISAE (UK) 3000 over SEQI’s ESG scoring.
- The Investment Adviser retrospectively re-marked the portfolio’s ESG scores to ensure they are in line with assurance standards
- Throughout the period, we improved the ESG profile of the portfolio by favouring investments with strong ESG credentials when making new acquisitions and disposing of several low scoring investments
- We continued operating our business and investment activities in accordance with the UN Global Compact
- We started complying with the reporting obligations of the Sustainable Finance Disclosure Regulation (“SFDR”) (as applicable, in particular Article 8)

## ESG scoring

- The Fund has developed a ESG scoring framework which blends environmental, social and governance criteria – this framework is fully described on the Fund’s website
- The scoring formula does not allow strength in one area to complete offset weaknesses in other areas.
- The system enables an objective measurement of ESG goals and helps in allocating capital in accordance with our ESG principles



Examples of scoring criteria

### Alignment with community goals

Health & safety of residents: pollution & noise  
Historical and cultural elements preservation, project’s visual impact, etc.

### Commitment to sustainability goals

Counterparties’ commitment to sustainability, including an adequate maintenance plan  
Other indicators of commitment to sustainability

### Efficient use of resources

Materials recycling, reduction of energy & water consumption and limitation on use of landfills  
Alternative water sources usage and consumption of renewable energy

### Reduced environmental footprint

Emissions of greenhouse gasses and air pollutants  
Usage of environmentally friendly and biodegradable materials  
Use of farmland and natural buffer zones

### Sustainable economic development

Job creation and workforce skills development  
Support of local social and business community

## The Board and the Investment Adviser

# Management and the Board



## An experienced investment advisory team

|                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                              |
|--------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Randall Sandstrom</b><br><i>CEO and CIO</i><br>30 years' experience in international and domestic credit markets            | Managed \$6 billion notional in global debt funds<br>Board of Directors, LCF Rothschild and MD of Structured Finance. CEO/CIO, Eiger Capital<br>Head of Euro Credit Market Strategy, Morgan Stanley<br>"I/I"-ranked senior Credit Analyst, CS First Boston (energy & transportation)                                                                         |
| <b>Steve Cook</b><br><i>Director</i><br>18 years' infrastructure experience                                                    | Co-Head of Infrastructure Finance at UBS<br>Head of European Corporate Securitisation at Morgan Stanley with lending and balance sheet responsibility<br>Wide variety of infrastructure projects in the UK and across Europe as a lender, arranger and advisor                                                                                               |
| <b>Dolf Kohnhorst</b><br><i>Director</i><br>39 years' experience in investment banking, debt capital markets & project finance | Head of Société Générale's Financial Institutions Group covering UK, Irish, Benelux and Scandinavian banks, insurance companies and pension funds<br>16 years Morgan Stanley fixed income<br>Commercial lending to shipping, construction and project finance sectors                                                                                        |
| <b>Greg Taylor</b><br><i>Director</i><br>29 years' infrastructure experience                                                   | Head of Infrastructure Finance at Merrill Lynch and Co-Head of Infrastructure Finance at UBS<br>Developed Moody's methodology for rating regulated infrastructure companies<br>Broad perspective as bond arranger, direct lender, credit analyst and financial advisor to both borrowers and public sector across Europe, the UK and North and South America |

## A strong, independent board

|                                                            |                                                                                                                                                                                                                                                                                                                                                                |
|------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Robert Jennings, CBE</b><br><i>Chairman</i>             | Non-Executive Director of 3i Infrastructure<br>Former Non - Executive Director and Chairman of Southern Water, and former Non – Executive Director of Crossrail<br>One of the original founders and current NED of Chapter Zero                                                                                                                                |
| <b>Jan Pethick</b>                                         | Chairman of Troy Asset Management<br>Former Independent Member of the Supervisory Board of Moody's Europe<br>Former Chairman of Merrill Lynch Int'l Debt Capital Markets                                                                                                                                                                                       |
| <b>Jon Bridel</b>                                          | Non-Executive Director of listed companies including The Renewables Infrastructure Group<br>Formerly M.D. of RBC's investment business in the Channel Islands<br>Chartered Accountant, Chartered Director, Chartered Marketer, Chartered Fellow of the CISI and MBA                                                                                            |
| <b>Sandra Platts</b><br><i>Senior Independent Director</i> | Non-Executive Director of NB Global Monthly Income Fund Ltd, UK Commercial Property REIT and Marble Point Loan Financing<br>Non-Executive Director of Investec Bank (Channel Islands) Ltd<br>Previously, M.D. of Kleinwort Benson, Guernsey branch                                                                                                             |
| <b>Sarika Patel</b><br><i>Effective 4/8/21</i>             | Non-executive director and chair of the audit committee of Aberdeen Standard Equity Income Trust plc<br>Non-executive director and chair of the audit and risk committee of the Office for Nuclear Regulation<br>Chair of Action for Children, a leading UK charity for children<br>Former partner at Zeus Caps<br>Chartered Accountant and Chartered Marketer |

The Board is supported by two independent consultants (Kate Thurman and Tim Drayson) who advise the Board on the overall approach to risk management, and specifically credit risk, across the Company's portfolio.

# Sequoia Investment Management Company, the Investment Adviser



| Sequoia profile ( <a href="http://www.seqimco.com">www.seqimco.com</a> )                             |                                                                         | Sequoia value added                                                                                  | Change over the financial year                                                                                                                    |
|------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| Founded                                                                                              | 2009                                                                    | Seasoned infrastructure, asset management and capital markets professionals                          | Assets under management grew from \$2.15 billion to \$2.88 billion, an increase of 34%                                                            |
| Location                                                                                             | London                                                                  | Superior infra debt origination and execution experience. In the global market daily sourcing assets |                                                                                                                                                   |
| Professional staff                                                                                   | 24 <sup>(1)</sup> full time employees (compared to 15 as at 31/03/2020) | Strong investment management track record having made over 150 investments since IPO                 | Successfully closed a pioneering infrastructure CLO, raising capital from global institutional investors                                          |
| Regulation                                                                                           | Approved by FCA for <i>inter alia</i> portfolio management.             | Proprietary infrastructure analytical credit and portfolio management models                         | Grew the team from 15 to 19 professionals, adding further depth to the credit team and strengthening the firm's portfolio management capabilities |
|                                                                                                      |                                                                         | Over £7 billion (across £, \$ and €) of infrastructure debt investments identified and reviewed      |                                                                                                                                                   |
| Principal investment business (total AuM \$2.9 billion)                                              |                                                                         |                                                                                                      |                                                                                                                                                   |
| Sequoia Economic Infrastructure Income Fund (FTSE 250 listed fund issuing GBP shares) <sup>(2)</sup> |                                                                         | Sequoia Infrastructure Debt Fund (LP-GP fund issuing EUR notes and units) <sup>(3)</sup>             | Sequoia US Infrastructure Inc. Fund (LP-GP fund issuing USD notes and units)                                                                      |
| £1.8 billion NAV<br>Underlying BB/B profile                                                          |                                                                         | Target €250 million<br>Investment grade                                                              | Target \$300 million<br>Underlying BB/B profile                                                                                                   |
|                                                                                                      |                                                                         |                                                                                                      | Sequoia Infrastructure Funding I, Ltd (USD Infrastructure CLO)                                                                                    |
|                                                                                                      |                                                                         |                                                                                                      | \$233 million<br>BB/B rated loans (10% unrated)                                                                                                   |

(1) As at 29/6/2021. (2) SEQI's Net Asset Value as at 31<sup>st</sup> March 2021 see [www.seqifund.com](http://www.seqifund.com).

(4) Website: [www.sequoiaidf.com](http://www.sequoiaidf.com).

## Case Studies

# Case Studies: Landfill Gas / Residential Solar / Agricultural Infra



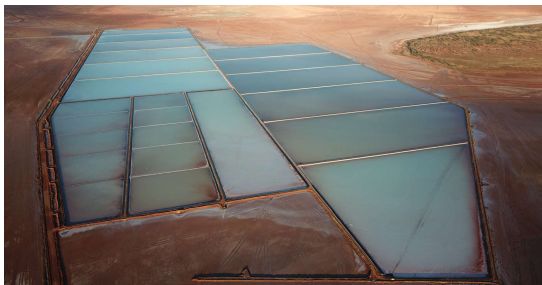
Infinis is a leading UK renewable energy platform with 472MW of installed capacity and the UK's largest generator of low carbon power from captured methane. The operating platform currently spans 150 sites and four business divisions: renewable baseload Captured Landfill Methane; baseload Captured Mineral Methane; Power Response; and Solar. Infinis' main energy production comes from their Captured Landfill Methane division which operates a portfolio of 103 landfill sites with revenues contracted under the UK's Renewables Obligation Certificate regime. Methane gas is created from decomposing organic waste in landfills, captured through a network of pipes and gas wells, converted into renewable electricity via a fleet of engines and exported to the grid.

Infinis is owned by 3i Infrastructure plc, a private equity infrastructure sponsor. The new funding structure will facilitate Infinis' growth objectives in developing additional solar power generation. The loan is senior secured, has several financial and operational covenants with cash sweep in later years. Infinis has made significant progress in developing its Solar division, aiming to co-locate solar PV technology on sites where it generates renewable power from Captured Landfill Methane.



Spruce is the largest private owner and operator of residential solar assets in North America. Spruce's diverse portfolio comprises over 50,000 residential solar photovoltaic installations across 16 states totalling over 325 MW of generating capacity. The Portfolio's electricity revenues are generated under long term power purchase agreements and leases with creditworthy homeowners. Residential solar offers a clear value proposition to the U.S. consumer providing clean renewable energy at a discounted price to local utilities. Energy Service Experts, a wholly owned subsidiary of Spruce, provides a full range of services to the portfolio including O&M and collections and billings. Spruce is owned by HPS Investment Partners, a large institutional investor.

The Sequoia HoldCo loan was sized on contracted cashflows allowing Spruce to refinance existing debt and pursue targeted acquisitions. Sequoia advanced an additional \$20m in Q1 2021 to facilitate the continued growth of the business. The HoldCo loan is repaid through a 100% cash sweep and further benefits from receiving all net proceeds of a senior debt refinancing.



Based in Western Australia, Salt Lake Potash is building a low emissions fertiliser project which uses solar energy as its primary energy source in the production process for Sulphate of Potash. Potash is a widely used and necessary source of fertiliser for the global food industry. The project also benefits from local aboriginal community participation and SEQI's funding will bring the sponsor one step closer to achieving its goal of developing the world's most sustainable fertiliser project.

The loan was structured to fund the sponsor's first potash project, which is one of the first of its kind in Australia. SEQI participated in a syndicate with Taurus Funds Management, Clean Energy Finance Corporation, and the Commonwealth Bank of Australia. The loan is senior secured and is protected by strong financial and operational covenants. Furthermore, it benefits from a cash sweep and scheduled amortisation.

# Important information



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# Important information

## Continued



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