



# Sequoia Economic Infrastructure Income Fund

## **Annual results for the year to 31 March 2025**

**25 June 2025**

## SEI: A platform with scale, proven through cycles

- 10+ year track record, meeting dividend targets in volatile market conditions
- Market-leading listed credit fund with scale: NAV of c. £1.4bn
- Liquidity with c. 3m average shares traded daily
- Low OCR: 0.92%

## Resilient performance with upside potential

- High portfolio yield-to-maturity (i.e. discount rate) of 9.9%
- Total return for the year: 6.1% (NAV basis) / 5.3% (share price basis)
- Upside through portfolio pull-to-par: 4.0p per share <sup>(1)</sup>
- Leading share buyback programme:
  - over 213m shares acquired since July 2022 (c. 13% of stock)
- Strong cash flows reflect diversified thematic portfolio, prudent new investments
- Dividend of 6.875p per share (dividend yield of 8.8%)
- Cash dividend cover: 1.00x (2024: 1.06x)



<sup>(1)</sup> Pull to par as at 31 March 2025 is the expected recovery of NAV reductions that have occurred as a result of the marking-to-market of loans in a rising interest rate environment (as those loans approach maturity).

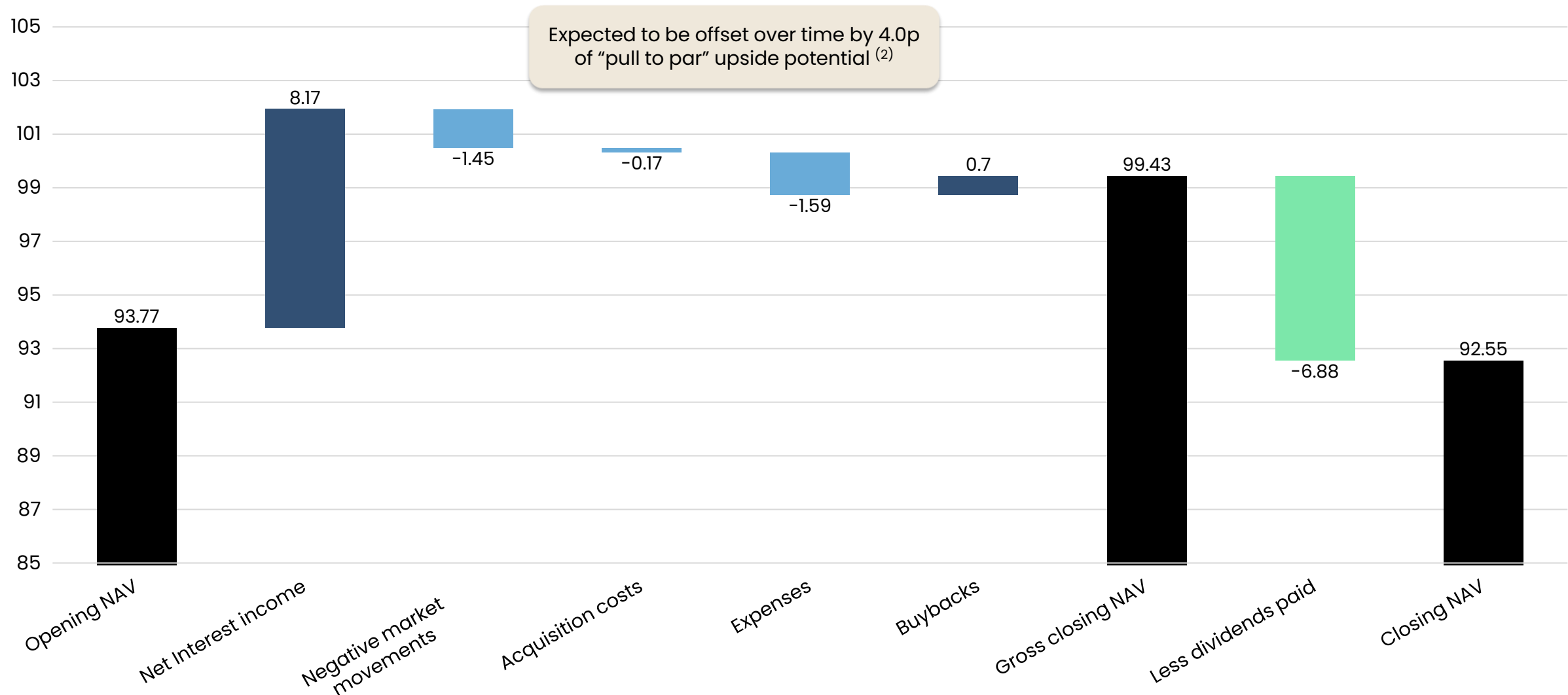
# Highlights of Annual Results for FY2025



|                                                         | (Year to) 31 March 2025 | (Year to) 31 March 2024 |
|---------------------------------------------------------|-------------------------|-------------------------|
| Portfolio yield-to-maturity / worst                     | 9.9%                    | 10.0%                   |
| Total gross assets                                      | £1.5bn                  | £1.5bn                  |
| Total net assets                                        | £1.4bn                  | £1.5bn                  |
| Net asset value ("NAV") per Ordinary Share              | 92.55p                  | 93.77p                  |
| Ordinary Share Price                                    | 78.3p                   | 81.1p                   |
| Ordinary Share premium/(discount) to NAV <sup>(1)</sup> | (15.4)%                 | (13.5)%                 |
| Total return for the year – NAV basis                   | 6.1%                    | 8.1%                    |
| Total return for the year – Share Price basis           | 5.3%                    | 9.6%                    |
| Earnings per share                                      | 5.04p                   | 6.58p                   |
| Dividends per share for the year                        | 6.875p                  | 6.875p <sup>(1)</sup>   |
| Portfolio ESG score (0-100)                             | 64.70                   | 62.77                   |

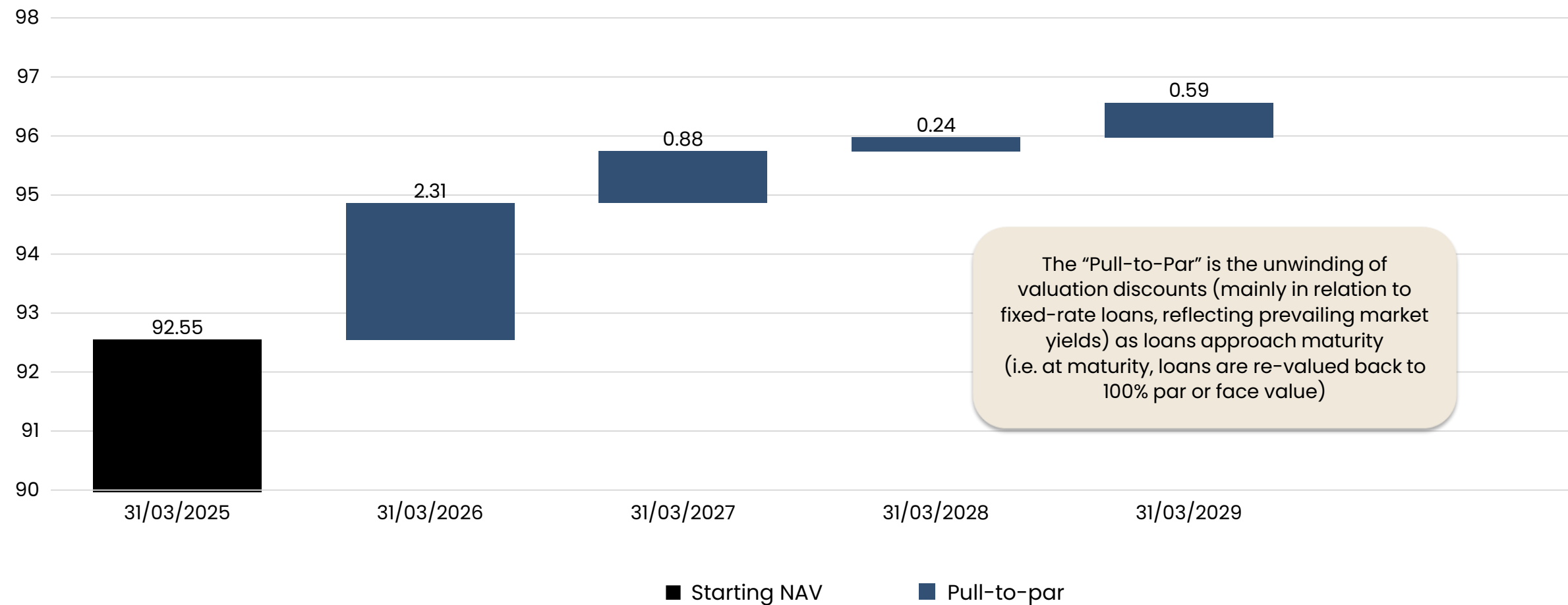
(1) As of March 2025. Not an average for the FY 2025. (2) This represents the first full year of the recently increased dividend (increased by 10% to 6.875p per share annually with effect from the second half of FY2023)

# NAV per share bridge for FY2025 (1)



(1) All amounts in pence per share. (2) Pull to par as at 31 March 2025 is the expected recovery of NAV reductions that have occurred as a result of the marking-to-market of loans in a rising interest rate environment (as those loans approach maturity).

## Pull-to-par impact on NAV per share<sup>(1)</sup> (Aggregate of 4.0p per share at 31 March 2025)

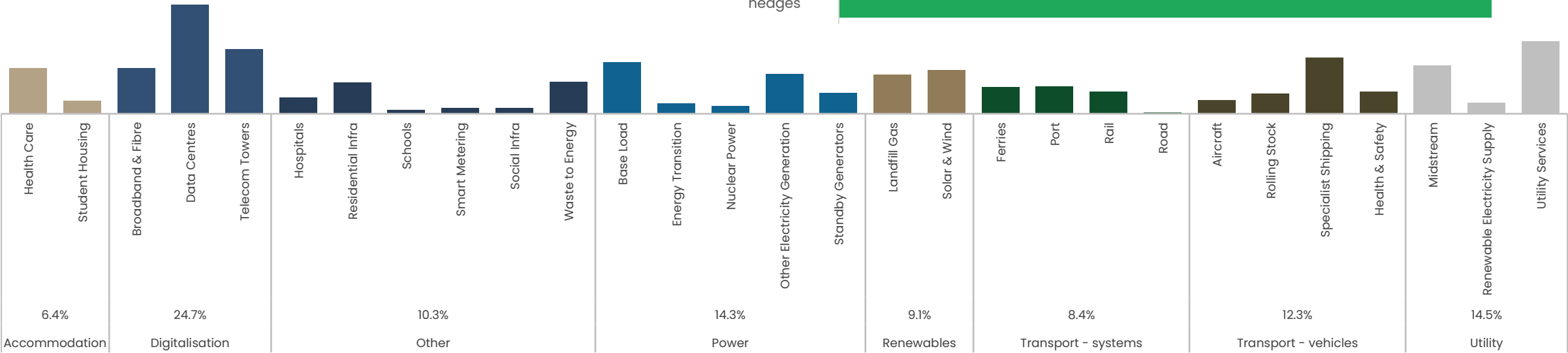


(1) Assumes no changes in the portfolio performance or external pricing impacts. Pull to par as at 31 March 2025 is the expected recovery of NAV reductions that have occurred as a result of the marking-to-market of loans in a rising interest rate environment (as those loans approach maturity).

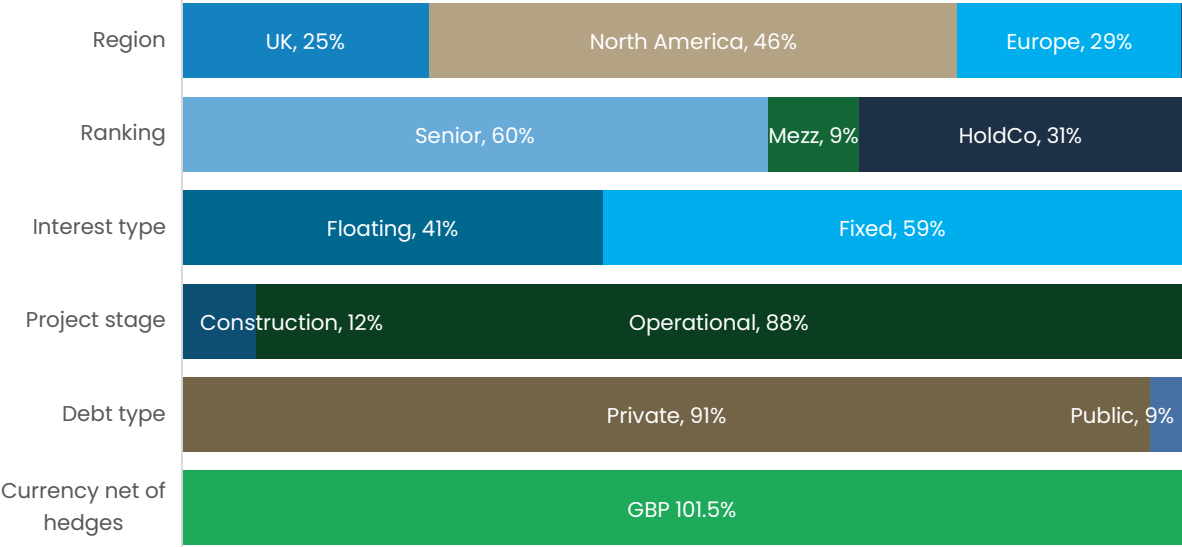
## Portfolio characteristics

|                                  | FY 2025     | FY 2024     |
|----------------------------------|-------------|-------------|
| Number of investments            | 59          | 55          |
| Largest / average size (£m)      | 61.7 / 23.7 | 60.6 / 22.6 |
| Avg. maturity / avg. life (yrs.) | 3.6 / 3.4   | 4.4 / 3.9   |
| Portfolio modified duration      | 1.9         | 2.2         |
| Average equity cushion           | 39%         | 38%         |
| Construction risk                | 12.5%       | 7.4%        |

## Diversification by sector



## Portfolio categorisations



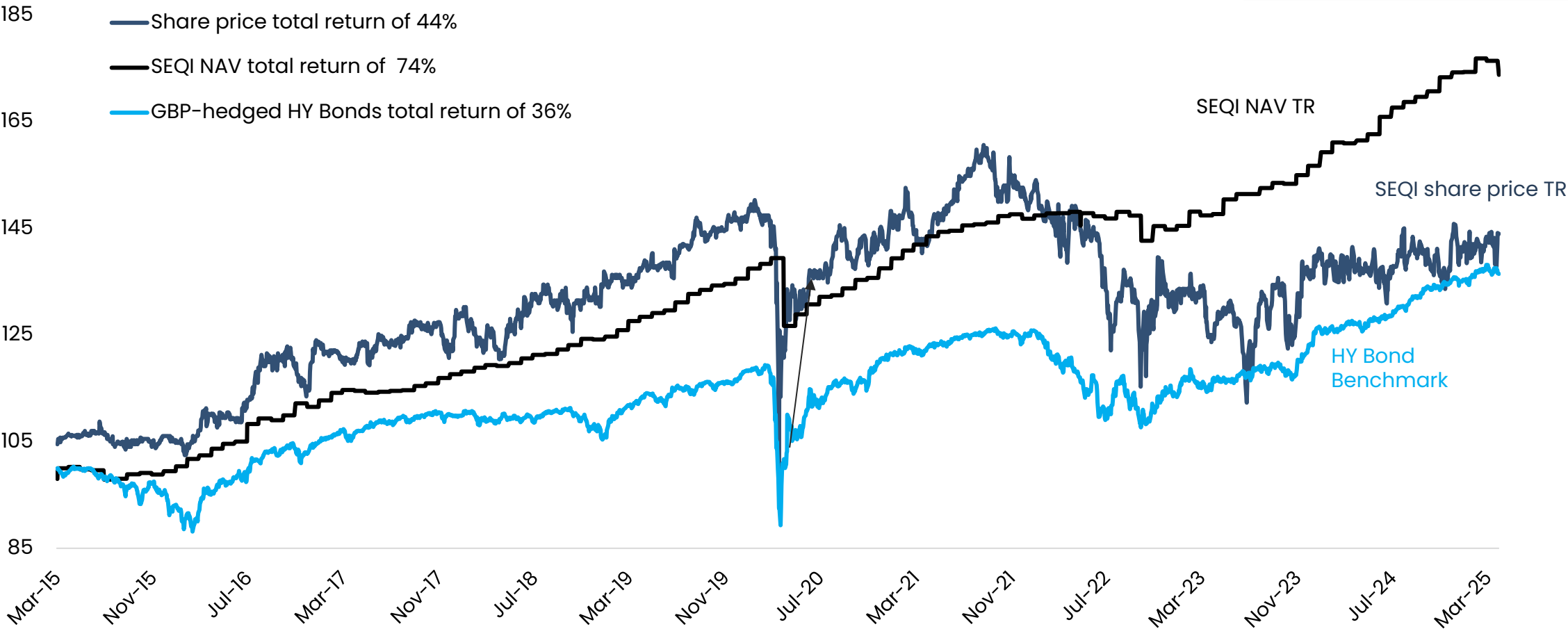
- Managing some difficult credits is an inevitable part of high yield private infrastructure portfolio management
- SEQI's diversification and ability to refresh the portfolio thematically mitigates risks – a broad range of exogenous factors may impact on infrastructure over time
- Infrastructure credit continues to outperform: long-term benchmarks on aggregate default & loss rates, with typically higher recovery rates
- Resolution of Previous NPLs
  - The Fund received £17 million from Bulb Energy and expects a full recovery, so it is no longer treated as non-performing
  - Other NPLs fully exited. The Fund has further upside potential via earn-outs on the Clyde Street loan
- Two small NPLs (<1% of NAV):
  - 1) U.S. Educational Facility
    - Landmark DC educational building faces leasing delays due to federal funding cuts.
  - 2) Non-Disclosed Project
    - SEQI has initiated legal proceedings on a non-performing loan representing 0.6% of NAV
    - The loan is marked conservatively based on estimated recovery value

# SEI Total Return Performance since IPO



## Relative performance (cumulative total return since fund inception in 2015) <sup>(1)</sup>

Cumulative NAV return spread over risk-free rates <sup>(2)</sup>: 505 bps



(1) Unless otherwise stated, all data is current as of 31 March 2025. Global High Yield Bonds GBP-hedged ETF, ticker GHYSLN. All indices including Fund NAV, rebased to 100. (2) After the initial ramp-up period (six months after the IPO).

- Buyback
  - Leading programme among infrastructure fund peers
  - c. £213m+ repurchased (13% of stock) since July 2022
  - Balancing with new deals
- Transparency
  - Monthly reporting – high NAV confidence
- Competitive fee
  - Lowest quartile within peer group of infrastructure, renewables and direct lending funds; 10% of the fee taken in SEI shares
  - More active management / reinvestment than equity or liquid credit funds
- Extending the appeal of SEI's proposition – UK & overseas
  - Working with Jefferies / JP Morgan, Kepler, Teneo

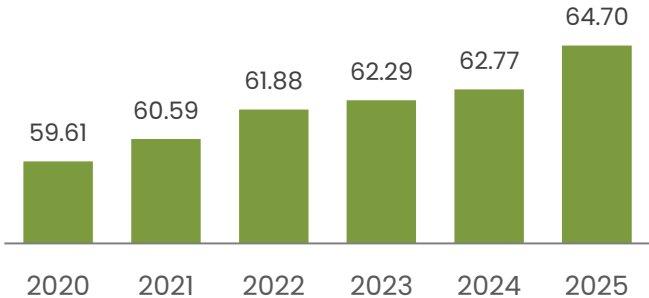
SEQI has implemented a comprehensive sustainability programme incorporating broad ESG considerations in its approach to investing and asset management, including a detailed externally-assured scoring system



- >>> **93%** response rate borrower Sustainability Questionnaire
- >>> **8 projects** with sustainability-related covenants
- >>> **Event** – inaugural ESG Investor Breakfast

### 3 Sustainability Goals

|                                         |       |
|-----------------------------------------|-------|
| Negative screening                      | 100%  |
| Thematic investing (positive screening) | 71%   |
| ESG scoring                             | 64.70 |



SEQI aims to align with four **UN SDGs** through its investments in private infrastructure debt and certain sub-sectors in particular

### Awards



**SEQI**  
Winner of Association of Investment Companies **Shareholder Communications Awards 2023 Best Fact Sheet**



**SIMCo**  
Winner of Capital Finance International 2022 global award **Best ESG Infrastructure Investment Strategy**



**SIMCo**  
The IA's Sustainability Manager winner of IJ Global 2024 award **ESG Rising Star**

# Examples of investments (2024-25)



## Community Fibre *United Kingdom*



- In October 2024, SEQI invested £45 million in Community Fibre as part of a £125 million financing round with top-tier lenders. The funds will support network expansion and growth.
- Community Fibre, London's leading full fibre broadband provider, serves 1.3 million premises and has grown its customer base by 85% in the past year.

## Project Crystal *Europe*



- SEQI lent €29.5 million to a major German provider of diagnostic imaging and radiotherapy services, as part of a €112 million funding round in June 2024.
- The loan refinanced existing debt and supports growth, with strong security and backing from a leading infrastructure investor.

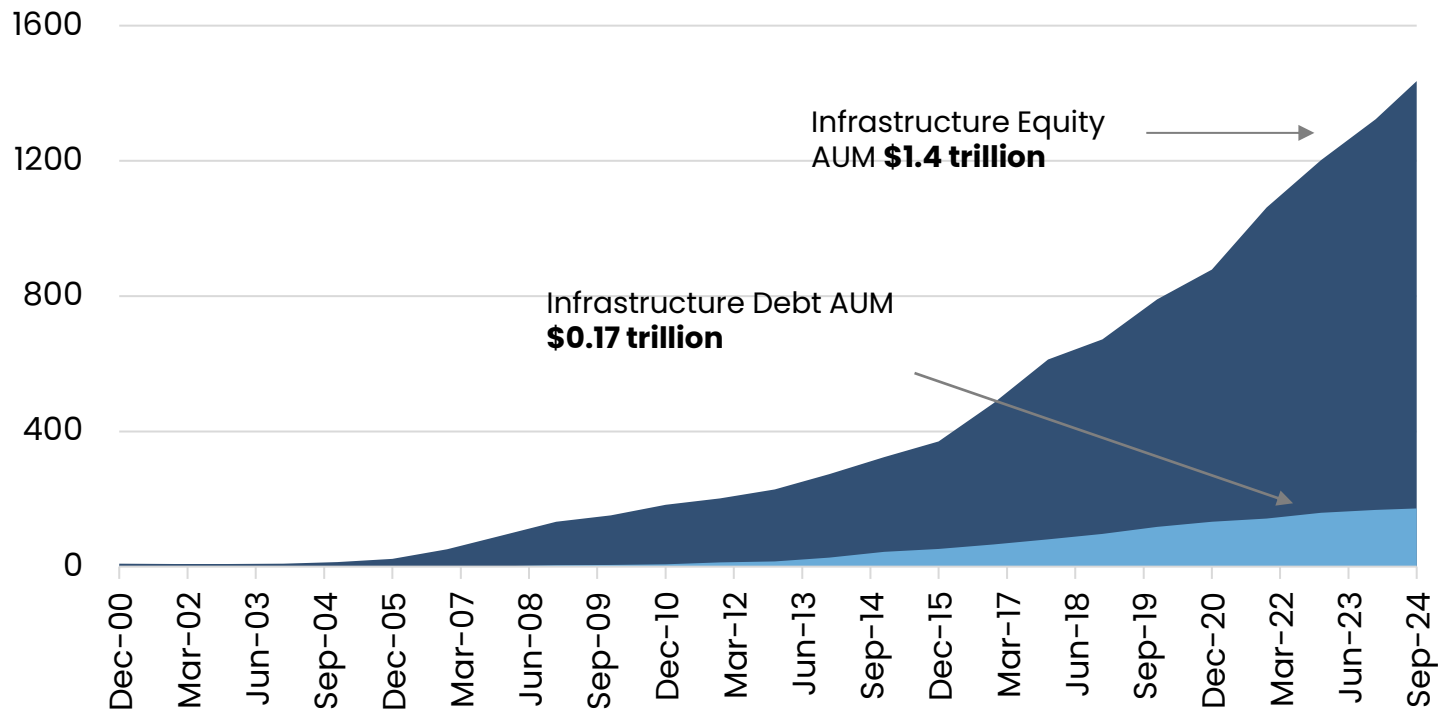
## OCU Term Loan B *United Kingdom*



- In November 2024, SEQI invested £40 million of senior secured debt in OCU Group, a UK-based utility infrastructure services provider supporting the rollout of fibre, energy, and water networks.
- The company plays a pivotal role in enabling the UK's transition to a low-carbon and digitally connected economy.

- **Decarbonisation**
- **Digitalisation**
- **Demographics**
- **Deglobalisation**

## Global infrastructure private funds AUM (USD bn)



- General political / economic outlook remains challenging for broader investment
- Infrastructure operations are fundamentally domestic
- US banks notoriously underinvested in infrastructure
- Renewables aside, improving national, regional & local infrastructure is a bipartisan priority
- ASCE quadrennial report card
  - C grade
  - USD 3.7 trillion financing gap



| Country              | Reciprocal Tariffs |
|----------------------|--------------------|
| Panama               | 10%                |
| Nicaragua            | 36%                |
| Norway               | 30%                |
| Costa Rica           | 17%                |
| Uruguay              | 40%                |
| Dominican Republic   | 10%                |
| United Arab Emirates | 10%                |
| New Zealand          | 20%                |
| Argentina            | 10%                |
| Colombia             | 12%                |
| Guatemala            | 10%                |
| Honduras             | 10%                |
| Madagascar           | 93%                |
| Myanmar (Burma)      | 88%                |
| Central              | 55%                |
| Kazakhstan           | 54%                |
| Kiribati             | 74%                |
| Egypt                | 10%                |
| Saudi Arabia         | 10%                |
| El Salvador          | 10%                |
| Cote d'Ivoire        | 41%                |
| Lebanon              | 95%                |
| Botswana             | 74%                |
| Trinidad and Tobago  | 12%                |
| Mexico               | 10%                |

| Country                          | Reciprocal Tariffs |
|----------------------------------|--------------------|
| Honduras                         | 61%                |
| Nepal                            | 63%                |
| Democratic Republic of the Congo | 22%                |
| Guinea                           | 10%                |
| Mozambique                       | 31%                |
| Paraguay                         | 10%                |
| Zambia                           | 33%                |
| Colombia                         | 10%                |
| Peru                             | 10%                |
| Iraq                             | 78%                |
| Georgia                          | 10%                |
| Kenya                            | 10%                |
| Kenya                            | 10%                |
| Cameroon                         | 23%                |
| Uganda                           | 30%                |
| Albania                          | 10%                |
| Kenya                            | 10%                |
| Niger                            | 10%                |
| Saint Martin                     | 10%                |
| Falkland Islands                 | 82%                |
| Colombia                         | 10%                |
| Guinea                           | 10%                |
| Lebanon                          | 10%                |
| Botswana                         | 10%                |
| Belize                           | 10%                |



## USD & Euro High Yield Bond Index Yield History



- **Attractive long-term performance:** 10 years of paying steady dividends, ahead of benchmark
- **Agile, thematic strategy:**
  - Short average loan life + high portfolio cash generation allows for buybacks balanced with new portfolio investments, tracking thematic evolution of global infrastructure
- **Transparency:** fresh independently approved monthly NAVs, ease of reference pricing for credit
- **Resilience** in a volatile world
  - It's infrastructure (typically essential, domestic, with high barriers to entry)
  - It's credit (structural protections / defensiveness versus equity)
  - It's income (long-term track record of premium over high yield bonds)
  - It's highly diversified (by sub-sector, counterparty, and jurisdiction)

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## Continued



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THIS DOCUMENT AND THE PRESENTATION MAY CONTAIN CERTAIN FORWARD-LOOKING STATEMENTS. FORWARD-LOOKING STATEMENTS RELATE TO EXPECTATIONS, BELIEFS, PROJECTIONS, FUTURE PLANS AND STRATEGIES, ANTICIPATED EVENTS OR TRENDS AND SIMILAR EXPRESSIONS CONCERNING MATTERS THAT ARE NOT HISTORICAL FACTS. IN SOME CASES, FORWARD LOOKING STATEMENTS CAN BE IDENTIFIED BY TERMS SUCH AS "ANTICIPATE", BELIEVE", "COULD", "ESTIMATE", "EXPECT", "INTEND", "MAY", "PLAN", "POTENTIAL", "SHOULD", "WILL", AND "WOULD", OR THE NEGATIVE OF THOSE TERMS OR OTHER COMPARABLE TERMINOLOGY. THE FORWARD-LOOKING STATEMENTS ARE BASED ON THE COMPANY'S AND/OR SEQUOIA'S BELIEFS, ASSUMPTIONS AND EXPECTATIONS OF FUTURE PERFORMANCE AND MARKET DEVELOPMENTS, TAKING INTO ACCOUNT ALL INFORMATION CURRENTLY AVAILABLE. THESE BELIEFS, ASSUMPTIONS, AND EXPECTATIONS CAN CHANGE AS A RESULT OF MANY POSSIBLE EVENTS OR FACTORS, NOT ALL OF WHICH ARE KNOWN OR ARE WITHIN THE COMPANY'S OR SEQUOIA'S CONTROL. IF A CHANGE OCCURS, THE COMPANY'S BUSINESS, FINANCIAL CONDITION, LIQUIDITY AND RESULTS OF OPERATIONS MAY VARY MATERIALLY FROM THOSE EXPRESSED IN FORWARD-LOOKING STATEMENTS. SOME OF THE FACTORS THAT COULD CAUSE ACTUAL RESULTS TO VARY FROM THOSE EXPRESSED IN FORWARD-LOOKING STATEMENTS, INCLUDE, BUT ARE NOT LIMITED TO: THE FACTORS DESCRIBED IN THIS DOCUMENT AND THE PRESENTATION; THE RATE AT WHICH THE COMPANY DEPLOYS ITS CAPITAL IN INVESTMENTS AND ACHIEVES EXPECTED RATES OF RETURN; THE COMPANY'S AND THE INVESTMENT ADVISOR'S ABILITY TO EXECUTE THE COMPANY'S INVESTMENT STRATEGY, INCLUDING THROUGH THE IDENTIFICATION OF A SUFFICIENT NUMBER OF APPROPRIATE INVESTMENTS; THE CONTINUATION OF THE INVESTMENT ADVISOR AS INVESTMENT ADVISOR IN SUPPORT OF THE COMPANY'S INVESTMENTS, THE CONTINUED AFFILIATION WITH SEQUOIA OF ITS KEY INVESTMENT PROFESSIONALS; THE COMPANY'S FINANCIAL CONDITION AND LIQUIDITY; CHANGES IN THE VALUES OF OR RETURNS ON INVESTMENTS THAT THE COMPANY MAKES; CHANGES IN FINANCIAL MARKETS, INTEREST RATES OR INDUSTRY, GENERAL ECONOMIC OR POLITICAL CONDITIONS; AND THE GENERAL VOLATILITY OF THE CAPITAL MARKETS AND THE MARKET PRICE OF THE COMPANY'S SHARES.

BY THEIR NATURE, FORWARD-LOOKING STATEMENTS INVOLVE KNOWN AND UNKNOWN RISKS AND UNCERTAINTIES BECAUSE THEY RELATE TO EVENTS, AND DEPEND ON CIRCUMSTANCES THAT MAY OR MAY NOT OCCUR IN THE FUTURE. FORWARD-LOOKING STATEMENTS ARE NOT GUARANTEES OF FUTURE PERFORMANCE. ANY FORWARD-LOOKING STATEMENTS ARE ONLY MADE AS AT THE DATE OF THIS DOCUMENT AND THE PRESENTATION, AND NEITHER THE COMPANY NOR THE INVESTMENT MANAGER NOR SEQUOIA ASSUMES ANY OBLIGATION TO UPDATE FORWARD-LOOKING STATEMENTS SET FORTH IN THIS DOCUMENT WHETHER AS A RESULT OF NEW INFORMATION, FUTURE EVENTS, OR OTHERWISE, EXCEPT AS REQUIRED BY LAW OR OTHER APPLICABLE REGULATION. IN LIGHT OF THESE RISKS, UNCERTAINTIES, AND ASSUMPTIONS, THE EVENTS DESCRIBED BY ANY SUCH FORWARD-LOOKING STATEMENTS MIGHT NOT OCCUR. THE COMPANY QUALIFIES ANY AND ALL OF THEIR FORWARD-LOOKING STATEMENTS BY THESE CAUTIONARY FACTORS. PLEASE KEEP THIS CAUTIONARY NOTE IN MIND WHILE READING THIS DOCUMENT.

THE INFORMATION MATERIALS MAY CONTAIN UNPUBLISHED INSIDE INFORMATION WITH REGARD TO THE COMPANY AND/OR ITS SECURITIES. RECIPIENTS OF THE INFORMATION MATERIALS SHOULD NOT DEAL OR ENCOURAGE ANY OTHER PERSON TO DEAL IN THE SECURITIES OF THE COMPANY WHILST THEY REMAIN IN POSSESSION OF SUCH INSIDE INFORMATION. DEALING IN SECURITIES OF THE COMPANY WHEN IN POSSESSION OF INSIDE INFORMATION COULD RESULT IN LIABILITY UNDER THE INSIDER DEALING RESTRICTIONS SET OUT IN THE CRIMINAL JUSTICE ACT 1993 OR THE MARKET ABUSE REGULATION ("MAR"). THE INFORMATION MATERIALS MAY CONTAIN INFORMATION WHICH IS NOT GENERALLY AVAILABLE, BUT WHICH, IF AVAILABLE, WOULD OR WOULD BE LIKELY TO BE REGARDED AS RELEVANT WHEN DECIDING THE TERMS ON WHICH TRANSACTIONS IN THE SHARES OF THE COMPANY SHOULD BE EFFECTED. UNREASONABLE BEHAVIOUR BASED ON SUCH INFORMATION COULD RESULT IN LIABILITY UNDER THE MARKET ABUSE PROVISIONS OF MAR.

BY ACCEPTING AND READING THIS DOCUMENT AND/OR ATTENDING THE PRESENTATION TO WHICH THIS DOCUMENT RELATES YOU WILL BE DEEMED TO HAVE REPRESENTED, WARRANTED AND UNDERTAKEN FOR THE BENEFIT OF THE COMPANY AND SEQUOIA AND OTHERS THAT (A) YOU ARE OUTSIDE OF THE UNITED STATES, NOT A "U.S." PERSON AS DEFINED IN REGULATION S UNDER THE SECURITIES ACT AND ARE A "RELEVANT PERSON" (AS DEFINED ABOVE), (B) YOU HAVE READ AND AGREE TO COMPLY WITH THE CONTENTS OF THIS NOTICE, YOU WILL KEEP THE INFORMATION IN THIS DOCUMENT AND DELIVERED DURING ANY PRESENTATION OR CONTAINED IN ANY ACCOMPANYING DOCUMENT AND ALL INFORMATION ABOUT SEQUOIA AND THE COMPANY CONFIDENTIAL, AND WILL NOT REPRODUCE OR DISTRIBUTE, IN WHOLE OR IN PART, (DIRECTLY OR INDIRECTLY) ANY SUCH INFORMATION, UNTIL SUCH INFORMATION HAS BEEN MADE PUBLICLY AVAILABLE AND TAKE ALL REASONABLE STEPS TO PRESERVE SUCH CONFIDENTIALITY, AND (C) YOU ARE PERMITTED, IN ACCORDANCE WITH APPLICABLE LAWS, TO RECEIVE SUCH INFORMATION.

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